

# Financial Tear Sheet

## Corporate Profile

As the largest provider of private educational services in China, New Oriental offers education for a lifetime, teaching skills that give students a crucial competitive advantage in the workplace and help improve their quality of life. Our wide range of educational programs, services and products includes English and other foreign language training, overseas and domestic test preparation courses, all-subjects after school tutoring, primary and secondary school education, educational content and software as well as online education.

New Oriental has become the most recognized brand in Chinese private education. Based on founder Michael Yu's ground breaking vision, our innovative and inspirational instruction combines humorous, interactive teaching techniques with traditional Chinese educational values.

Since our founding in 1993, New Oriental has had over 33.5 million student enrollments, including approximately 4.9 million enrollments in fiscal year 2017. As of November 30, 2017, we had a network of 82 schools, 940\* learning centers, 19 bookstores and access to a nationwide network of online and offline bookstores through 170 third-party distributors and over 24,000 teachers in 70 cities, as well as an online network with approximately 19.5 million registered users.

\*includes 82 schools

## Primary IR Contact

Sisi Zhao  
 Investor Relations Director  
 New Oriental Education &  
 Technology Group  
**Phone:** +8610 6260 5568  
**E-mail:** zhaosisi@xdf.cn

## Stock Performance

### EDU (ADSs)

Exchange	NYSE (US Dollar)
Price	<b>\$90.27</b>
Change (%)	<b>▲ 3.45 (3.97%)</b>
Volume	1,203,926
52 Week High	\$108.40
52 Week Low	\$61.66
Market Cap	\$13,727,970,586
Rolling EPS	1.81
PE Ratio	47.9902



Shares Outstanding 158,119,910

Data as of 04/24/18 4:04 p.m. ET

## Recent Headlines

04/24/18

New Oriental Announces Results for the Third Fiscal Quarter Ended February 28, 2018

03/28/18

New Oriental to Report Third Quarter 2018 Financial Results on April 24, 2018

03/08/18

New Oriental to Hold Annual General Meeting on March 18, 2018

## SEC Filings

Filing Date	Form
03/12/18	6-K
02/14/18	SC 13G/A
02/13/18	SC 13G/A
02/13/18	SC 13G/A
02/12/18	SC 13G/A

## Upcoming Events

Date	Title
04/24/18 8:00 a.m. ET	<b>Q3 2018 New Oriental Education and Technology Group Inc. Earnings Conference Call</b>

## Corporate Governance

Mr. Michael M Yu	Founder, Chairman
Mr. Chenggang Zhou	Chief Executive Officer
Mr. Zhihui Yang	Chief Financial Officer

## Ownership Summary

### Shareholders

	Holders	Value (\$MM)	% O/S	Shares
Institution	2	.00	0.0	22,880,411
Mutual Fund	1	.00	0.0	1,604,926
Insider *	0	.00	0.0	0

\*Insider values reflect direct beneficial ownership.

### Top Holders

	Shares Held	% O/S	Share Change	Filing Date
Tigerstep Development, Ltd.	21,275,485	0.0	-2,405,654	12/31/16
APG Asset Management	1,604,926	0.0	1,604,926	03/31/17

Data provided by Nasdaq. Minimum 15 minutes delayed.