

# Financial Tear Sheet

## Corporate Profile

As the largest provider of private educational services in China, New Oriental offers education for a lifetime, teaching skills that give students a crucial competitive advantage in the workplace and help improve their quality of life. Our wide range of educational programs, services and products includes English and other foreign language training, overseas and domestic test preparation courses, all-subjects after school tutoring, primary and secondary school education, educational content and software as well as online education.

New Oriental has become the most recognized brand in Chinese private education. Based on founder Michael Yu's groundbreaking vision, our innovative and inspirational instruction combines humorous, interactive teaching techniques with traditional Chinese educational values.

Since our founding in 1993, New Oriental has had over 28.7 million student enrollments, including over 3.6 million enrollments in fiscal year 2016. As of February 28, 2017, we had a network of 73 schools, 803\* learning centers, 21 bookstores and access to a nationwide network of online and offline bookstores through 170 third-party distributors and over 20,400 teachers in 61 cities, as well as an online network with approximately 15.8 million registered users.

\*includes 73 schools

## Primary IR Contact

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## Stock Performance

### EDU (ADSs)

Exchange	NYSE (US Dollar)
Price	<b>\$80.61</b>
Change (%)	<b>▲ 0.38 (0.47%)</b>
Volume	277,828
52 Week High	\$83.19
52 Week Low	\$37.16
Market Cap	\$12,631,362,821
Rolling EPS	1.65
PE Ratio	48.5081



Shares Outstanding 157,439,397

Data as of 07/20/17 4:02 p.m. ET

## Recent Headlines

06/26/17

New Oriental to Report Fourth Fiscal Quarter and Fiscal Year 2017 Financial Results on July 25, 2017

04/24/17

New Oriental Announces Results for the Third Fiscal Quarter Ended February 28, 2017

03/20/17

New Oriental Announces Xun Cheng's Listing on the National Equities Exchange and Quotations in China

## Upcoming Events

Date	Title
07/25/17 8:00 a.m. ET	<b>Q4 2017 New Oriental Education and Technology Group Inc. Earnings Conference Call</b>

## SEC Filings

Filing Date	Form
07/13/17	SC 13G/A
05/03/17	SC 13G
04/25/17	6-K
03/10/17	SC 13G/A
02/17/17	6-K

## Corporate Governance

Mr. Michael M Yu	Founder, Chairman
Mr. Chenggang Zhou	Chief Executive Officer
Mr. Zhihui Yang	Chief Financial Officer

## Ownership Summary

### Shareholders

	Holders	Value (\$MM)	% O/S	Shares
Institution	1	.00	0.0	21,275,485
Mutual Fund	0	.00	0.0	0
Insider *	0	.00	0.0	0

\*Insider values reflect direct beneficial ownership.

### Top Holders

	Shares Held	% O/S	Share Change	Filing Date
Tigerstep Development, Ltd.	21,275,485	0.0	-2,405,654	12/31/16

Data provided by Nasdaq. Minimum 15 minutes delayed.