

Financial Tear Sheet

Corporate Profile

As the largest provider of private educational services in China, New Oriental offers education for a lifetime, teaching skills that give students a crucial competitive advantage in Investor Relations Director the workplace and help improve their quality of life. Our wide range of educational programs, services and products includes English and other foreign language training, overseas and domestic test preparation courses, all-subjects after school tutoring, primary and secondary school education, educational content and software as well as online education.

New Oriental has become the most recognized brand in Chinese private education. Based on founder Michael Yu's groundbreaking vision, our innovative and inspirational instruction combines humorous, interactive teaching techniques with traditional Chinese educational values.

Since our founding in 1993, New Oriental has had over 30.1 million student enrollments, including approximately 4.9 million enrollments in fiscal year 2017. As of May 31, 2017, we had a network of 77 schools, 855* learning centers, 20 bookstores and access to a nationwide network of online and offline bookstores through 170 third-party distributors and over 22,000 teachers in 65 cities, as well as an online network with approximately 17 million registered users.

Stock Performance

EDU (ADSs)	
Exchange	NYSE (US Dollar)
Price	\$85.93
Change (%)	▼ 1.23 (1.41%)
Volume	350,652
52 Week High	\$94.14
52 Week Low	\$36.96
Market Cap	\$13,722,417,843
Rolling EPS	1.74
PE Ratio	50.1635

Primary IR Contact

Sisi Zhao New Oriental Education & Technology Group

Phone: +8610 6260 5568 E-mail: zhaosisi@xdf.cn

EDU					1 Da	USD 90
		1.	<i>M</i>	~~~		80
	/	/~~	~~			70
	A /	~				
,		•				60
Apr	May	Jun	Jul	Aug	Sep	60
	May ne Up ■ Vo		Jul	Aug	Sep]
			Jul	Aug	Sep]
■ Volur	ne Up ■ Vo] -

^{*}includes 77 schools

Data as of 09/19/17 4:02 p.m. ET

Recent Headlines

07/25/17

New Oriental Announces Results for the Fourth Fiscal

Quarter and Fiscal Year Ended May 31, 2017

06/26/17

New Oriental to Report Fourth Fiscal Quarter and Fiscal

Year 2017 Financial Results on July 25, 2017

04/24/17

New Oriental Announces Results for the Third Fiscal

Quarter Ended February 28, 2017

Upcoming Events

There are currently no events scheduled.

SEC Filings

Filing Date	Form
07/26/17	6-K
07/13/17	SC 13G/A
05/03/17	SC 13G
04/25/17	6-K
03/10/17	SC 13G/A

Corporate Governance

Mr. Michael M Yu Mr. Chenggang Zhou Mr. Zhihui Yang Founder, Chairman
Chief Executive Officer
Chief Financial Officer

Ownership Summary

Shareholders				
	Holders	Value (\$MM)	% O/S	Shares
Institution	2	.00	0.0	22,880,411
Mutual Fund	1	.00	0.0	1,604,926
Insider *	0	.00	0.0	0

^{*}Insider values reflect direct beneficial ownership.

Top Holders				
	Shares Held	% O/S	Share Change	Filing Date
Tigerstep Development, Ltd.	21,275,485	0.0	-2,405,654	12/31/16
APG Asset Management	1,604,926	0.0	1,604,926	03/31/17

Data provided by Nasdaq. Minimum 15 minutes delayed.