

Financial Tear Sheet

Corporate Profile

As the largest provider of private educational services in China, New Oriental offers education for a lifetime, teaching skills that give students a crucial competitive advantage in the workplace and help improve their quality of life. Our wide range of educational programs, services and products includes English and other foreign language training, overseas and domestic test preparation courses, all-subjects after school tutoring, primary and secondary school education, educational content and software as well as online education.

New Oriental has become the most recognized brand in Chinese private education. Based on founder Michael Yu's ground breaking vision, our innovative and inspirational instruction combines humorous, interactive teaching techniques with traditional Chinese educational values.

Since our founding in 1993, New Oriental has had over 33.5 million student enrollments, including approximately 4.9 million enrollments in fiscal year 2017. As of November 30, 2017, we had a network of 82 schools, 940* learning centers, 19 bookstores and access to a nationwide network of online and offline bookstores through 170 third-party distributors and over 24,000 teachers in 70 cities, as well as an online network with approximately 19.5 million registered users.

*includes 82 schools

Primary IR Contact

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Stock Performance

EDU (ADSs)	
Exchange	NYSE (US Dollar)
Price	\$95.95
Change (%)	▲ 3.53 (3.82%)
Volume	321,461
52 Week High	\$108.40
52 Week Low	\$47.76
Market Cap	\$14,613,442,082
Rolling EPS	1.81
PE Ratio	51.0856



Shares Outstanding 158,119,910

Data as of 02/23/18 4:02 p.m. ET

Recent Headlines

01/23/18

New Oriental Announces Results for the Second Fiscal Quarter Ended November 30, 2017

12/27/17

New Oriental to Report Second Quarter 2018 Financial Results on January 23, 2018

10/24/17

New Oriental Announces Results for the First Fiscal Quarter Ended August 31, 2017

Upcoming Events

There are currently no events scheduled.

SEC Filings

Filing Date	Form
02/14/18	SC 13G/A
02/13/18	SC 13G/A
02/13/18	SC 13G/A
02/12/18	SC 13G/A
02/09/18	SC 13G/A

Corporate Governance

Mr. Michael M Yu	Founder, Chairman
Mr. Chenggang Zhou	Chief Executive Officer
Mr. Zhihui Yang	Chief Financial Officer

Ownership Summary

Shareholders

	Holders	Value (\$MM)	% O/S	Shares
Institution	2	.00	0.0	22,880,411
Mutual Fund	1	.00	0.0	1,604,926
Insider *	0	.00	0.0	0

*Insider values reflect direct beneficial ownership.

Top Holders

	Shares Held	% O/S	Share Change	Filing Date
Tigerstep Development, Ltd.	21,275,485	0.0	-2,405,654	12/31/16
APG Asset Management	1,604,926	0.0	1,604,926	03/31/17

Data provided by Nasdaq. Minimum 15 minutes delayed.